

INNOVATIVE SOLUTION FOR PHARMACEUTICAL ADHERENCE AND COMPLIANCE

SPAC effectively addresses one of the most significant problems in healthcare, namely, patient non-adherence to medication protocols. It has been reported that up to 50% of patients fail to take their prescribed medication. The cost to the patient is obvious—they fail to receive the care that everyone wants them to have. This results in a loss of accurate feedback on drug's effectiveness, and there is a financial cost of millions of dollars each year to payers and pharmaceutical companies.

SPAC creates a seamless connection between the patient, physician, payer, and pharmaceutical company that starts from the very beginning in the physician's office and follows the patients throughout treatment. We are able to stay in touch with each patient through state-of-the-art software and a dedication to unparalleled customer service. By focusing on patient care we help to facilitate the best outcomes and because there are no skipped or missed doses, side effects are better managed.



SPAC
6401 Truxtun Ave, Suite 200
Bakersfield, CA 93309

(661) 320-4477
www.spacinternational.com



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EVERYONE BENEFITS

Patients

SPAC provides distinctive advantages, so everyone concerned with the case benefits once SPAC is involved. For instance, SPAC is the only service that coordinates patient education about the prescribed drug when they need it most and the only service that monitors step by step progress of the treatment and outcomes on a daily, weekly, and monthly basis. We work with the patient to determine the best way to communicate—email, text messages or phone calls and then follow through to achieve compliance. We offer free membership for patients that includes live support and monitoring, smart phone applications, social portal and patient portal access along with reminders for doctors appointments and prescriptions.

Physicians

Physicians see a number of advantages. When patients follow the treatment plan as designed, the outcomes are generally better, which is more rewarding to the physician and creates a more positive patient experience and perception. SPAC assists in some of the administrative tasks associated with drug management in the physician's office. In addition, patients are sent office visit reminders and the physician receives patient progress feedback prior to the next office visit. Physicians also receive drug cost updates and drug reimbursement support services.



Insurance Companies

The financial cost for patient non-adherence to medication protocols is estimated to be over \$290 billion annually. This is a cost that is ultimately borne by employers, Pharmacy Benefit Managers, and insurance companies that pay for increased hospital stays, more specialized treatments, and longer treatment periods. SPAC monitors every patient, every day. Our state-of-the-art technology allows us to keep accurate track of each patient and every dose.

Pharmaceutical Companies

Actual clinical results from patients using the drugs properly are vital to pharmaceutical companies. They depend on patients' compliance to determine the drugs' effectiveness and accurately determine possible side effects. SPAC establishes strong and consistent communication channels with patients as well as with other healthcare professionals involved in the case.

Effective patient monitoring is only one aspect of the full line of unique services SPAC offers. We also provide patient education on proper drug use and provide financial counseling and education on available resources. More informed patients are better able to successfully participate in their treatment.

The scope of benefits to pharmaceutical companies is extensive. Through a strong communications network, SPAC is able to keep pharmaceutical companies informed on a variety of topics and we are able to customize the data and the reporting to suit the needs of the individual company including their marketing, sales and product managers. SPAC is the only program that provides real time data about drug utilization, sales, scripts and outcomes.



WE DO WHAT NO ONE ELSE CAN

The foundation to our success is the commitment to the best patient outcomes. That focus positively impacts all of the entities involved in treatment—physician, insurance provider and pharmaceutical company. We are neutral and not affiliated with any distribution source. That objectivity allows us to operate with the best interests of all parties and provide an unparalleled level of service.

Our comprehensive communication network means that we are able to gather timely and valuable data that is invaluable to physicians and pharmaceutical companies to assist in treatment protocols, product development, sales, and treatment outcomes.

WE CAN HELP

Non-compliance is a huge cost to our society. SPAC is uniquely qualified to help patients receive the best possible outcomes by adhering to the drug treatment plan from the very start. No other organization can do or offer more.

CALL US TODAY. WE CAN HELP.